

**Pat's Average
Days On the Market
(DOM)***

**is 31 Days,
the area industry
average is 59 days.**

**DOM is defined by wikipedia as a term used to describe the age of a real estate listing. Typically, properties with a large DOM will command lower prices than a property with few DOMs because buyers perceive the property as over priced or less desirable.*

***If you would like to
get your home SOLD,
Call***

**THE PAT BURGESS TEAM
*to get the job done!***



**PAT
BURGESS**



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THE PAT BURGESS TEAM
The Pat Burgess Team

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Presidents Club

RCS-D

*Real Estate Collaborative Specialist -
Divorce*

FACS

Foreclosure Alternatives Consultant

SFR

Short Sale & Foreclosure Resource



Member

*Danville ~ Sycamore Rotary
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DRE License # 01827636

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AREA STATISTICS

August 2010

SINGLE FAMILY DETACHED HOMES

AUGUST 2010 FIGURES

	%PRICE CHG	AVG PRICE	# HOMES SOLD
ALAMO	-20%	\$1,208,689	83
BLACKHAWK	-18%	\$1,037,088	59
CLAYTON	-2%	\$601,361	68
CONCORD/CLYDE	+1%	\$338,390	563
DANVILLE	-2%	\$908,564	299
DIABLO	-37%	\$834,667	3
LAFAYETTE	+3%	\$1,195,081	143
MORAGA	-12%	\$917,413	63
ORINDA	-1%	\$1,093,174	85
PLEASANT HILL	+0%	\$483,813	144
SAN RAMON	-2%	\$776,529	359
WALNUT CREEK	+6%	\$773,918	273

CONDO/TOWNHOMES HOMES

AUGUST 2010 FIGURES

	%PRICE CHG	AVG PRICE	# HOMES SOLD
ALAMO	-17%	\$464,167	6
BLACKHAWK	-13%	\$617,357	7
CLAYTON	+8%	\$374,368	17
CONCORD/CLYDE	-16%	\$119,545	244
DANVILLE	-15%	\$432,655	88
DIABLO	na	0	0
LAFAYETTE	-26%	\$377,035	5
MORAGA	-9%	\$466,338	40
ORINDA	-36%	\$461,250	2
PLEASANT HILL	-7%	\$290,012	50
SAN RAMON	-3%	\$389,900	186
WALNUT CREEK	-12%	\$327,649	221

MARKET OVERVIEW

2010 FIGURES

	SINGLE FAMILY HOMES	CONDO/TOWNHOMES
# PENDING SALES	-20%	-17%
# OF CLOSED SALES	-4%	-4%
\$ VOLUME SOLD	-6%	-5%
# OF ACTIVE LISTINGS	-63%	-56%
AVERAGE SOLD PRICE	-2%	+0%

CONTRA COSTA COUNTY VS NATIONAL AVERAGE

- * US Homes sank 27.2% in July, the biggest one month drop ever
- * Contra Costa County ONLY saw 4% decrease year over year
- * Nationally, 12.5 month supply of home inventory
- * San Ramon Valley ONLY 3 months supply (*Ideally, the standard supply is 6-7 months*)

ABOVE INDICATORS SUGGEST MARKET STABILIZATION IN THE SAN RAMON VALLEY

Contact us today for a free market analysis!

WWW.THEPATBURGESSTEAM.COM