

Pat's average
Days on the Market
(DOM)*
is 26 Days,
the industry average
depending on area
is between
80 - 187 days.

*DOM is defined by wikipedia as a term used to describe the age of a real estate listing. Typically, properties with a large DOM will command lower prices than a property with few DOMs because buyers perceive the property as over priced or less desirable.

Bridging the gap

between

DREAMS and REALITY

because

There's no place

like home

PAT
BURGESS



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The Pat Burgess Team

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Presidents Club

RCS-D

Real Estate Collaborative Specialist -
Divorce

FACS

Foreclosure Alternatives Consultant

SFR

Short Sale & Foreclosure Resource



EMPIRE
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DRE License # 01827636

AREA STATISTICS

Q2 2011

Single Family Detached Homes

Q2 2011

	%PRICE CHG	AVG PRICE	# HOMES SOLD
ALAMO	- 9.4%	\$1,114,517	63
BLACKHAWK	+ 4.3%	\$1,150,140	45
CLAYTON	- 13.1%	\$529,151	66
CONCORD/CLYDE	- 8.6%	\$308,958	495
DANVILLE	- 3.9%	\$883,911	258
DIABLO	- 17.4%	\$1,571,917	7
LAFAYETTE	- 5.4%	\$1,044,615	126
MORAGA/CANYON	- 1.5%	\$892,777	62
ORINDA	- 7.7%	\$999,622	80
PLEASANT HILL	- 11.5%	\$422,701	130
SAN RAMON	- 3.5%	\$743,563	323
WALNUT CREEK	- 3.9%	\$707,225	240

Condo/Townhomes Homes

Q2 2011

	%PRICE CHG	AVG PRICE	# HOMES SOLD
ALAMO	- 20.9%	\$392,633	3
BLACKHAWK	- 3.0%	\$588,000	2
CLAYTON	- 25.2%	\$288,340	20
CONCORD/CLYDE	- 10.6%	\$107,455	270
DANVILLE	- 11.4%	\$387,067	67
DIABLO	0.0%	\$0	0
LAFAYETTE	+ 23.7%	\$466,450	3
MORAGA/CANYON	- 24.1%	\$349,507	35
ORINDA	+ 25.7%	\$579,583	6
PLEASANT HILL	- 13.9%	\$240,862	39
SAN RAMON	- 18.5%	\$316,761	173
WALNUT CREEK	- 22.3%	\$250,742	203

MARKET OVERVIEW

Q2 2011

	SINGLE FAMILY	CONDO/TWHS
# PENDING SALES	+ 42.2%	+ 55.4%
# OF CLOSED SALES	- 0.4%	+ 14.3%
\$ VOLUME SOLD	- 1.4%	- 0.9%
# OF ACTIVE LISTINGS	- 0.7%	- 15.1%
AVERAGE SOLD PRICE	- 0.5%	- 12.9%

When Results Count, Count on Pat

Call For a Free In-Home Analysis: 925.683.3509

WWW.THEPATBURGESSTEAM.COM